

Particulars

About Your Organisation

Organisation NamePalmElit SAS

Corporate Website Address<http://www.palmelit.com>

Primary Activity or Product

- Affiliate Member
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Related Company(ies)No

Membership

Membership Number	Membership Category	Membership Sector
8-0147-13-000-00	Affiliate	Association

Affiliates/Supply Chain Associate**Operational Profile****1.1. What are the main activities of your organisation?**

breeding, producing and marketing oil palm seeds

1.2. Activities undertaken to promote sustainable palm oil, the RSPO and/or members in the reporting period

-promotion through inclusion of RSPO in all our presentations to our customers and prospects, in conferences or in private meetings
 - including a clause on respect of RSPO P&C in all our long term contracts for seed supply to oil palm planters
 - we invite all our prospects (future planters) to reflect on RSPO through a questionnaire systematically forwarded at the early steps of our relationship with them, with the following note : "Choosing a sustainable approach will have a determining impact for your project and for all stakeholders (customers, employees, public opinion ...). Moreover you will be efficient and will limit risks and will facilitate your project development on the long run." In this opportunity we request them to declare their intention with regards to RSPO certification.
 - we included in our General conditions of sale : "ARTICLE 14: SUSTAINABLE OIL PALM DEVELOPMENT - Under its Code of Conduct available at www.palmelit.com, PalmElit reserves the right not to sell to Clients who, when the planting project equals or exceeds 3,000 ha, are unable to become RSPO-certified due to failings in respect of FPIC (Free, Prior and Informed Consent) and/or planting in an HCV (High Conservation Value) zone after the deadline of November 2005, or planting on peat of more than 3 metres. By accepting these General Conditions of Sale, associated with PalmElit's pro forma offer, the Client is committed to being able to implement RSPO Principles and Criteria by 2020 in order to obtain certification."
 - funding of smallholders study project in Ecuador
 - preparing a project in Thailand regarding the creation of CSPO smallholders groups and their sustainability, then the creation of new ones

1.3. Do you have any collaborations with the industry players/private sector to support them in the market transformation towards CSPO?

Yes

If yes, please give details:

In our discussions with and in the form provided to all our prospects (future planters), we offer them to guide them with RSPO and to give them contacts on HCV and P&C compliance consultants.

If not, please explain why:

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1.4. Did members of your staff participate in RSPO working groups/taskforces in the reporting period?

No

1.5. What percentage of your organization's overall activities focus on palm oil?

100

1.6. How is your work on palm oil funded?

sales of seeds and royalties got from third parties selling seeds

Actions for Next Reporting Period**2.1. Outline actions that will be taken in the coming year to promote sustainable palm oil.**

- Funding and implementation of a project with Cirad and Wild Asia in Thailand regarding the creation of CSPO smallholders groups and their sustainability, then the creation of new ones
 - Participating to a Myanmar oil palm plantations visit, organized by FFI, to promote good agronomical practices with the best planting material (more oil on less land)

Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

As a seed seller, PalmElit is an intermediary and we have difficulties getting complete and verified informations on projects and on our prospects' activities as future planters. Nevertheless in application of our code of conduct we request at least a declaration of intention regarding the RSPO certification process and offer support to connect to experts in the topic

2 How would you qualify RSPO standards as compared to other parallel standards?

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Cost Effective:

No

Robust:

Yes

Simpler to Comply to:

No

3 How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Engagement with key stakeholders; Business to business education/outreach)

Explaining and raising awareness about RSPO in all our presentations to customers and prospects (planters). Engaging our partners to become members of RSPO and to become certified as soon as possible. Refusing to deal in certain areas, where there are recognized troubles, or with some customers whom we think may have wrongful behaviour.

4 Other information on palm oil (sustainability reports, policies, other public information)

none
